

A DIFFERENT VIEW

Area agencies ranked by unit sides closed in 2008

1. Allen Tate Co. (10,971)
2. Coldwell Banker United, Realtors NC (3,647)
3. Wilkinson & Associates (2,301)
4. RE/MAX Executive Realty (2,220)
5. Keller Williams Realty-Ballantyne Area Market Center (820)
6. Keller Williams Realty-Fort Mill (599)
7. Keller Williams Realty-Mooresville (555)
8. Prudential Hickory Metro Real Estate (420)
9. First Properties of the Carolinas (321)
10. My Townhome (270)

"Unit side" is an industry term referring to a firm's representation of a buyer and/or a seller in a real estate transaction. Only those agencies that disclosed 2008 sides closed are included on this list.

NOTES

Information was compiled from survey questionnaires and telephone interviews with company representatives. "Local" refers to agents and offices in the following counties: Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lancaster (S.C.), Lincoln, Mecklenburg, Rowan, Stanly, Union and York (S.C.). The numbers reported in all categories are only for the offices operating under a single ownership group.

Mathers Realty.com, tied for No. 9 on last year's list. Weichert Realtors-Rebhan & Associates, No. 15, Exit Realty Advantage, tied for No. 20 and Coldwell Banker Horn Real Estate, No. 25, did not respond.

1. In March, Coldwell Banker United, Realtors NC acquired Century 21 Hecht, tied for No. 9 on last year's list.

2. On April 2, RE/MAX Executive Realty announced plans to merge with RE/MAX Select Properties.

3. Cottingham-Chalk & Associates Inc., No. 13 on last year's list, merged with Bissell-Hayes Inc. Realtors, No. 19, in January.

*Indicates a tie

WND - would not disclose

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Largest Area Residential Real Estate Agencies ranked by number of full-time licensed agents

Rank prior rank	Name address	Phone Web site	Number of full-time local licensed agents	Number of local offices	Average selling price of homes during 2008/ number of listings as of February	Top local executive(s)
1 1	Allen Tate Co. 6700 Fairview Road Charlotte, N.C. 28210	(704) 365-6910 allentate.com	1,091	20	\$250,548 3,709	Allen Tate, Pat Riley Gary Scott, Fred Hines
2 2	Wilkinson & Associates 8604 Cliff Cameron Drive, Suite 110 Charlotte, N.C. 28269	(704) 393-0048 wilkinsonandassociates.com	800	2	201,356 850	Scott Wilkinson
3 3	Coldwell Banker United, Realtors NC 3440 Toringdon Way, Suite 100 Charlotte, N.C. 28277	(704) 362-3434 cbunited.com	473	12	212,730 1,100	Tom Martin
4 12	Keller Williams Realty-Lake Norman 18721 Bethel Church Road Cornelius, N.C. 28031	(704) 892-5518 kellerwilliamslakenorthern.com	350	2	WND WND	Bobby Faulk Dee Dee Worley
5 6	Keller Williams Realty-Ballantyne Area Market Center 3430 Toringdon Way, Suite 101 Charlotte, N.C. 28277	(704) 887-6600 ballantyne.yourkwoffice.com	252	1	220,000 320	Ann Yountz
6 5	Prudential Carolinas Realty 4529 Sharon Road, Suite 200 Charlotte, N.C. 28211	(704) 285-6200 prucarolinas.com	195	5	WND WND	Tommy Camp
7 4	RE/MAX Executive Realty 6842 Morrison Blvd., Suite 100 Charlotte, N.C. 28211	(704) 540-7500 charlotteproperty.com	171	5	250,000 1,000	Cindy Sikorski
8 7	Helen Adams Realty 2301 Randolph Road Charlotte, N.C. 28207	(704) 375-8598 helenadamsrealty.com	170	3	324,000 WND	Jeff Adams
9 8	Keller Williams Realty-South Park 2115 Rexford Road, Suite 102 Charlotte, N.C. 28211	(704) 602-0400 kwsouthpark.com	161	1	WND WND	Ed Arrington Amy Hawke
10 13/19	Cottingham-Chalk/Bissell-Hayes, Realtors 6846 Morrison Blvd. Charlotte, N.C. 28211	(704) 364-1700 cobhrealtors.com	120	2	WND WND	John Chalk Dan Cottingham Baxter Hayes
*11 NR	ERA Wilder Realty Inc. 19701-A W. Catawba Ave. Cornelius, N.C. 28031	(704) 892-7373 erawilderrealty.com	75	3	WND WND	Lucinda Brasington, Heather DaCosta
*11 NR	Southgroup Realty 120 Greenwich Road Charlotte, N.C. 28211	(704) 362-3166 southgrouprealty.com	75	1	WND WND	Arthur Secor Amanda Seymour
*13 17	Dickens-Mitchener & Associates 2330 Randolph Road Charlotte, N.C. 28207	(704) 342-1000 dickensmitchener.com	68	1	WND 208	Vicky Mitchener
*13 *9	Keller Williams Realty-Mooresville 118 Moriacke Drive, Suite 100 Mooresville, N.C. 28117	(704) 799-3700 lakenorthernkw.com	68	1	285,000 585	Bobby Faulk Diane Baker Connie Hughes
15 18	Keller Williams Realty-Fort Mill 1030 Assembly Drive Fort Mill, S.C. 29708	(803) 835-2300 kwyork.com	60	1	207,332 314	Jodi Detamore
*16 16	Lake Norman Realty Inc. 522 River Highway Mooresville, N.C. 28117	(704) 892-9673 lakenormanrealty.com	58	4	227,021 209	Abigail Jennings
*16 22	Rinehart Realty Corp. 1339 Ebenezer Road Rock Hill, S.C. 29732	(803) 329-3333 rinehartrealty.com	58	3	WND WND	J. D. Rinehart Jr.
18 23	Century 21 Murphy & Rudolph 8400-F Bellhaven Blvd. Charlotte, N.C. 28216	(704) 399-4848 c21murphyrudolph.com	42	1	WND WND	Joel Murphy
19 NR	HM Properties 4725 Piedmont Row Drive, Suite 120 Charlotte, N.C. 28210	(704) 552-9292 hmproperties.com	41	1	WND WND	Patty Hendrix Valerie Mitchener
20 *20	McGary & Associates 3111 Springbank Lane, Suite C Charlotte, N.C. 28226	(704) 541-7100 mcgaryandassociates.com	40	2	WND WND	Lester McGary
21 NR	My Townhome 1500 South Blvd. 101-B Charlotte, N.C. 28203	(704) 927-4431 mytownhome.com	38	3	200,000 650	Thomas James "T.J." Larsen Jr.
22 NR	Prudential Hickory Metro Real Estate 110 N. Center St. Hickory, N.C. 28601	(828) 324-5555 prudentialhickorymetro.com	35	1	176,000 250	Bonnie Mitchell
23 24	First Properties of the Carolinas 2222 Gold Hill Road Fort Mill, S.C. 29708	(803) 548-0131 fpotc.com	34	3	240,431 213	Julie Van Slambrook Kent Van Slambrook
24 NR	Newport Properties of Lake Norman 136 Stutts Road Mooresville, N.C. 28117	(704) 663-7779 teamnewport.com	32	2	WND WND	Kate Gaitner
25 NR	Vision Group Realty 10844 Providence Road, Suite 200 Charlotte, N.C. 28277	(704) 847-9300 vgrusa.com	30	1	215,090 WND	Mike Rucker